Blackpool Teaching Hospitals **MHS NHS Foundation Trust Document Type: Unique Identifier: POLICY** CORP/POL/532 Version Number: Title: **Recruitment and Selection** Status: Ratified Scope: Classification: **Trust Wide** Organisational **Author/Originator and title:** Responsibility: Andrea Padgeon, Medical Workforce Manager Human Resources **Description of amendments:** Replaces: CORP/POL/235, version 3, Recruitment Amalgamation policies of two and and Selection (Medical Staffing) amendments throughout CORP/POL/234, Version 5, Recruitment and Selection (Non Medical Staffing) Name Of: **Date of Meeting: Risk Assessment:** Divisional/Directorate/Working Not Applicable Financial **Group: Implications** Not Applicable Validated by: Validation Date: Which **Principles** 15th April 2015 Human Resources Policy Forum **NHS** the Constitution Apply? 1 - 4 **Ratified Date: Issue Date:** Ratified by: 26th May 2015 26/05/2015 Negotiating Consultative Joint Committee (JNCC)

Does this document meet the requirements of the Equality Act 2010 in relation to Race, Religion and Belief, Age, Disability, Gender, Sexual Orientation, Gender Identity, Pregnancy & Maternity, Marriage and Civil Partnership, Carers, Human Rights and Social Economic Deprivation discrimination? Initial Assessment

Review Date: 01/04/2018

Review dates may alter if any significant changes are made

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1 PURPOSE

The purpose of this policy is to set out standards for recruitment and selection that support the delivery of high quality patient care, comply with employment legislation, follow best practice guidance, contribute to effective risk management, provide equality, ensure managers act responsibility and meet the requirements of the NHS Employment Check standards. Blackpool Teaching Hospitals NHS Foundation Trust (the Trust) is committed to providing equality of employment for all members of staff and prospective members of staff.

Managers have a responsibility to promote a positive image of the Trust by recruiting the right people to right positions and maintaining equal opportunities of employment for both existing and prospective employees. This policy will define the recruitment and selection procedure and provide guidance for managers in making the right recruitment decisions.

2 SCOPE

This policy will apply to all prospective and existing employees employed on a substantive, fixed term or temporary contract including medical staff. This policy will also apply to bench and agency staff, clinical placements, staff retiring and returning to work, honorary appointments and volunteers. Secondments and development opportunities over six months in duration will also be covered by this policy.

3 POLICY

3.1 Recruiting Managers

In every recruitment and selection episode, a named Recruiting Manager must be identified. The Recruiting Manager is responsible for familiarising themselves with this policy and ensuring it is followed by all persons involved in the recruitment process. The Recruiting Manager must note that failure to follow this policy and the Trust's Equality Policies may give rise to claims of alleged discrimination, for which they may be held personally accountable for their decisions by an Employment Tribunal.

The Recruiting Manager has a specific responsibility for ensuring that any new employee has been recruited properly, all pre-employment checks have been made and the employee is cleared by the Recruitment team to start work.

Prior to initiating the recruitment process the Recruiting Manager should consider:

- Whether a secondment or internal transfer would be appropriate to fill the vacancy.
- Whether the job is still required.
- Is the job description and person specification an accurate reflection of the required role.
- Whether the vacancy is suitable for flexible working e.g. part time, job share or annualised contract.
- What sort of contract the position should be offered on e.g. fixed term covering maternity leave.

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3.2 Recruitment Documentation

3.2.1 Job Descriptions (JD)

Job descriptions are an important part of the recruitment and selection process. A job description will ensure that managers are clear about the nature of the job to be filled and that employees / applicants understand the duties and responsibilities of the job. The job description should also reflect the Trust Values. It must contain a comprehensive description of the post, the reporting arrangements, and a summary of the job purpose and key responsibilities. A guideline is available at Appendix 1.

The JD also provides a basis for the measurement of job performance. The JD and person specification together determine the appropriate banding for the post, as any new or amended Agenda for Change job description must be presented to an Agenda for Change panel for confirmation of the banding. Posts may be advertised subject to banding confirmation, but this must be reflected in the vacancy documentation.

Recruiting managers should check if a suitable Job Description already exists. In those cases agenda for change job matching may not be required. Advice should be sought from HR in those cases.

For Job Descriptions requiring Agenda for Change banding confirmation please see the link below.

http://blackpoolhr3.multi2.sitekit.net/hr-advice/afc-iob-evaluation.htm

This provides guidance on submitting a Job Description for banding approval.

For Medical Consultant posts the Job description must be submitted to the relevant Royal College for approval prior to advertising the post. The Royal College may take up to three weeks to respond to the request for approval so it is important to submit the Job Description for approval as quickly as possible. For business cases for new consultant posts a job description and indicative job plan should be included for review by the Medical Director.

3.2.2 Person Specification (PS)

A PS is an essential part of the recruitment process and specifies the skills and personal characteristics which are needed to perform the duties identified in the job description. When preparing a person specification Recruiting Managers should ensure that the criteria for selection are objective, job related, clearly defined, job related and justifiable.

The PS helps to ensure that the recruitment and selection process is objective and does not become subject to personal bias. It is also a means by which managers can justify their decisions in any potential claim of discrimination; it is therefore essential that it is adhered to. When writing a person specification consideration should be given to how each of the criteria will be assessed. Criteria must not be discriminatory such as stipulating gender, age or health related unless the Recruiting Manager has consulted with the Human Resources Business Partner (HRBP) to a apply Genuine Occupational Qualification or Genuine Occupational Requirement. A guide is available in Appendix 2.

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3.2.3 Advertisements

Good advertising should aim to attract an appropriate number of candidates of a suitable calibre at a reasonable cost. The advert is an opportunity to present a positive image of the Trust as a good employer so the information should be clear, realistic and factual. The advertisement should give enough information about the job, its location, band, salary and minimum essential qualifications/experience to encourage suitable applicants. The advert should also reflect the Trust's Values and expected behaviours.

The Recruitment Team are able to provide examples of good advertising, with Trust information to aid Recruiting Managers.

3.3 Web Based Vacancy Requisitions

The Recruiting Manager or nominated deputy must complete a Web Based Vacancy Request to start the recruitment process. The Web Based Vacancy Request will then pass through an approval process before any post can be advertised. The stages of approval are:

- Finance
- Director / Deputy Director of Operations
- Human Resources
- Workforce Information Team

Following successful approval the post will be advertised by the Recruitment team.

Please follow the link below to access the Web Based Vacancy Request:

http://bfwnet/departments/hr/wbv/new vacancy.asp

In order to complete this process the Recruiting Manager must have the following documents:

- Job Description (with Royal College Approval for medical Consultant posts)
- Person Specification
- Advertisement
- Supporting financial information where necessary (for any new posts this will be an approved business case, clearly stating when and where approval was obtained).

Where a post is a replacement post the Recruiting Manager will be required to provide the details of the current or previous post holder.

3.4 Advertising the Vacancy

Trust policy is that all vacancies must be advertised either internally and / or externally, with the exception being posts which are reserved for redeployment purposes.

Posts open to internal candidates only will be advertised on the Trust's recruitment website and should be advertised for a minimum of seven days. A link to the Trust recruitment website is provided below.

http://jobs.bfwhospitals.nhs.uk/

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Band 5 and above posts open to both internal and external candidates will be advertised on the NHS jobs website and the Trust's recruitment website. Band 4 and below posts will always be advertised on the Trust's recruitment website with consideration given to advertisement on NHS jobs following discussion with the Recruiting Manager regarding previous response rates. Where response rates have been low, it is advisable that jobs are also advertised on NHS jobs.

Adverts should be made live for a minimum of three days, with the normal advertising period being two weeks. Medical Consultant posts must be advertised for a minimum of three weeks. As posts can often attract significant levels of applications standard Trust advertising will include the words

Please note that every effort will be made to keep the vacancy live until published closing date, though there may be instances where such interest is generated, that for administrative reasons the post may close earlier.

The recruitment team regularly monitor the number of applications received, and will advise Recruiting Managers if there is a need to close any post early.

For Medical Consultant posts the vacancy a minimum of two advertisements must appear, one of which can be on NHS Jobs, the second must be in a printed journal related to the profession concerned. Trust policy is for the second advertisement to appear in the British Medical Journal (BMJ). The BMJ advertisement must include the date of the interview and the closing date for applications, which must be at least three weeks from the date of the advertisement.

Advertisement of other vacancies in any media will generally only be approved after an unsuccessful two week period of advertising. The cost of one advert for both medical and non-medical posts will generally be funded by Human Resources and Organisation Development (HR & OD). Should the department require further advertising they will be required to fund this from their departmental budget. For any advertising where the cost will be borne by HR & OD the recruitment team will be responsible for completing the Powergate approval. Where the cost is funded divisionally the approval must be completed within the division.

The Recruitment team is responsible for ensuring all recruitment advertising and associated documentation conforms to the Trust's quality standards and NHS guidelines, and so may amend documents as necessary. Where amendment is required the recruitment team will contact the Recruiting Manager to advise of changes made.

3.5 T...... R......... C........ (TRAC) Application Management System (see Section 10).

The Trust uses the TRAC system to manage all applications, from the point the application is made through the pre-employment checking process to arranging a start date and booking Trust induction. The TRAC system is designed to safeguard the Trust, by ensuring that all personal details are hidden during the shortlisting process thereby ensuring applications are shortlisted based on the information contained within them. The TRAC system also allows the Recruitment Team to monitor the progress of each recruitment and ensure that it is progressing as quickly as possible. The Recruiting

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Manager will receive regular e-mails detailing the progress of their post through the recruitment process, and prompting action such as reviewing references.

All applications for advertised posts must be received via the TRAC recruitment system and their progress recorded on the TRAC system, and should be in the form of a completed application form. Curriculum Vitae's (CV's) are not accepted. This applies to all applicants, including medical staff.

3.6 Shortlisting

Shortlisting is the process of identifying those candidates to be invited to interview. This is completed by assessing all applications against the criteria contained within the person specification. Shortlisting must be done by at least two people, both of which must be available to also interview the candidates taken forward from shortlisting. The Recruiting Manager is responsible for informing the Recruitment Team of the Shortlisters and Interviewers for each post. Once the post has closed, the shortlisters will receive an e-mail via the TRAC system requesting that they log on and carry out the shortlisting.

For Medical Consultant posts the shortlisters should also include the Royal College Representative and the Medical Director. The Chairman will be informed of the shortlisting decision.

The Recruitment Team will set the shortlisting criteria from the person specification and apply a scoring system that each Shortlister must use. If the Recruiting Manager believes that the criteria assigned does not reflect those required for the post they must contact the Recruitment Team so that the criteria can be amended if deemed necessary. The Shortlisters must judge each application and give a score for each element of the person specification. It is also best practice to add notes to applications to justify the scoring. Any shortlister who has not used the TRAC system before can contact the Recruitment Team, who will provide guidance on the process.

Shortlisting should not aim to assess subjective criteria, such as personal attributes or skills, as this is best assessed during the interview. All candidates who meet the essential criteria should be invited to interview, however if it would be impractical to interview all of those meeting the essential criteria then an assessment of desirable criteria can be taken into consideration.

3.7 Interviewing Candidates

Appendix 3 gives guidance for Recruiting Managers on conducting interviews.

The Recruiting Manager must inform the Recruitment Team of the date and times for interview and must book a suitable room for the interview to take place. For Medical Consultant posts dates will have been pre-booked for Appointments Advisory Committees (interviews), with the Medical Director, Chairman and Chief Executive (or nominated deputies) and the Recruitment Team will advise on these dates. The Recruitment Team will also liaise with the Royal College to arrange for a Royal College representative to sit on the panel. The Recruiting Manager will also be asked to give a presentation title for Medical Consultant Interviews. The presentation will be delivered as part of the interview. Consultants can only be shortlisted for a substantive post if they have full General Medical Council (GMC) registration and have specialist registration or are within six months of their anticipated Certificate of Completion of Training (CCT).

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One day before the interviews are due to take place all members of the interview panel will receive an interview pack via an email from the TRAC recruitment system. The pack will detail the interview schedule, provide the application packs for all interviewees and provide interview assessment sheets for each candidate. All panel members must complete a scoring sheet for each interviewee ensuring that detail is added to the sheet to justify the score given. Once the interviews are concluded and a panel decision is reached, they must complete an interview summary sheet. These should give a summary for each candidate, and the decision. The Recruiting Manager must provide feedback via the TRAC system to the Recruitment team, identifying the successful candidate/s and any which may be held in reserve. A copy of the scoring and summary sheets should be forwarded to the Recruitment Team to be added to the vacancy information on TRAC and the Recruiting Manager should store the originals, as they may be required should the decision of a recruitment panel be questioned in the future.

The Recruiting Manager is responsible for informing the successful candidate of the outcome and informing the unsuccessful candidates. They must offer provide feedback if requested and make arrangements to facilitate this.

3.8 Other Selection Methods

Where it is identified that a selection interview will not sufficiently confirm the skills and abilities detailed in the person specification Recruiting Managers are expected to seek the advice of the Organisational Development Team to explore options for further assessment. These may include methods such as assessment centres, psychometric testing, presentations, written or role-play exercises. All medical leadership posts and those above band 8A will be required to go through an assessment centre process.

3.9 Conditional Offer

Once the Recruitment Team have received confirmation of the successful candidate/s via the TRAC system they will issue a conditional offer. The conditional offer is made subject to pre-employment checking.

3.10 Pre-Employment Checks

All pre-employment checks must be carried out following the guidance issued by NHS Employers. The six separate elements to the pre-employment checks are listed below.

- Work health assessment
- Criminal record and barring check
- Employment history and reference checks
- Professional registration and qualification checks
- Right to work check
- Identity check.

For all Medical staff a revalidation check will also be completed and the revalidation team will be informed of the provisional start date.

For any internal candidates an identity check will be required if there is no evidence of the check recorded on Electronic Staff Record (ESR). A Disclosure and Barring Service (DBS) check will be required if there is no detail stored on ESR and the post requires this check, or if the DBS was carried out prior to 2009. Work Health assessment, reference

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check and professional registration check will be required as detailed below (section 3.10.2 - 3.10.6).

For those retiring and returning to work in the same capacity an identity check, work health assessment and professional registration check will be required. A DBS check should only be carried out if the post requires this and where there has been no check carried out within the last three years. References are not required.

3.10.1 Work Health Assessment

The successful candidate will be sent a work health assessment form along with their conditional offer letter. This is sent out via the TRAC system as an e-mail. The candidate is asked to return this as soon as possible, directly to the Health and Wellbeing Team. Should any candidate return the form to the Recruitment Team, it is hand delivered to the Health and Wellbeing Centre. The Health and Wellbeing team will carry out an assessment of the information provided as described within the health screening document below.

http://fcsharepoint/trustdocuments/Documents/CORP-POL-194.docx

For internal candidates the Recruiting Manager can assume that the candidate is fit for employment, unless the role is significantly different from their previous role, for example an office based employee moving into patient care. If the Recruiting Manager has any doubts over whether the role is deemed to be significantly different they must refer to the occupational health guideline for determining the fitness of internally recruited or transferred staff.

http://fcsharepoint/trustdocuments/Documents/CORP-GUID-070.docx

Once a candidate is deemed fit for work the Health and Wellbeing Team will update the TRAC system and mark this section of the pre-employment check as complete. The completion time for Work Health Assessments will vary depending on the needs of the role. Those completing Exposure Prone Procedures (EPP) will require a higher standard of check than an administrative worker.

3.10.2 Criminal Record and Barring Check

Successful candidates will receive a link via the TRAC system to complete a Disclosure and Barring Service (DBS) check form, where the post is suitable for this level of check. The form will be submitted and TRAC act as counter signatories on all DBS check forms. They may on occasion request clarification to ensure that the role is suitable for a DBS check. In this instance the Recruitment Team will contact the recruiting manager for clarification. Full details of the DBS policy can be found in Disclosure and Barring service policy.

http://fcsharepoint/trustdocuments/Documents/CORP-POL-202.doc

Successful candidates will also be asked to complete a disclosure form and if any caution, conviction, warning or action is revealed on the form or the DBS check the Recruiting Manager will be contacted. The Recruiting Manager should refer to the Disclosure and Barring Service Policy. The average time for a DBS check to be processed is six weeks, however this can vary.

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3.10.3 Employment History and Reference Checks

The Trust application form requires that all applicants provide a full employment or training history including an explanation of all gaps. Should there be significant gaps with in an employment history a Recruiting Manager should question the candidate to explore any gaps in the employment history. A full record of this information should be kept and recorded with the interview notes. The TRAC system requests applicants consent to the Trust requesting references. All references are requested via the TRAC system using the Trusts standard format. References should only be requested once a conditional offer has been made, except for Medical Consultant posts. For these posts the references must be made available to the panel at the interview stage.

For all new entrants into the NHS, references must cover the last three years of employment. The number of references required will be dependent upon the number of employers. For some candidates, who have only had one employer a single reference will suffice, providing the reference is deemed to be suitable. However for Executive and Senior Management posts at least two references must be given.

For NHS employees moving organisations a reference should be sought from the last employer.

For existing employees a reference will be sought from the current line manager, however where the current line manager is the Recruiting Manager, shortlister or interviewer another referee should be sought to ensure the process is transparent, and this should generally be the second line manager. This applies to all staff groups.

All references will be referred to the Recruiting Manager for checking, via the TRAC system. Should a reference provide different detail from the application, or cast doubt over the suitability of a candidate further references should be sought and the candidate contacted for further clarification.

Should Recruiting Managers require guidance on checking references via the TRAC system they should contact the Recruitment Team.

3.10.4 Professional Registration and Qualification Checks

Where professional registration is required for a post the health professional is asked to give consent to the Trust checking their professional registration with the relevant professional body, as part of the application form. When checking registration the follow points are considered:

- The individual is registered to carry out the proposed role
- Whether the individual is subject to any restriction on their registration that might affect the duties proposed
- If the individual's fitness to practice is being or has been investigated and the regulatory body has a duty to disclose this information.

Professional registration and qualification checks should be carried out on all candidates, regardless of their current employment if this is a requirement for the post.

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The Recruitment Team will also check the ALERT notices to ensure that there is no alert against any prospective employee.

Should a registration check reveal any issues or conditions the Recruitment Team will notify the Recruiting Manager. If the information revealed would prevent the individual from working in the role then the offer must be withdrawn. Prior to withdrawing a post contact should be made with the candidate to explain the reason for this, and the Recruitment Team will issue written confirmation of the withdrawal. Once in post on-going checks are carried out to ensure that the employee retains their registration as detailed in professional registrations of all health care professionals.

http://fcsharepoint/trustdocuments/Documents/CORP-PROC-017.docx

For any staff not requiring professional registration the Recruitment Team must check all qualifications which are pre-requisites for the role. The applicant must provide the original certificates to the Recruitment Team and copies of the certificates will be taken and added to the TRAC system. If the applicant is unable to provide evidence of the qualification they may not be suitable for appointment into a specific role and the Recruiting Manager will be informed.

3.10.5 Right to Work Check

The Trust has a responsibility to check that all employees are entitled to work within the United Kingdom. If the Trust is found to be employing a person not entitled to work in this country it is liable to severe fines and restrictions on its ability to recruit further employees from outside the European Economic Association (EEA).

The Recruitment Team are responsible for carrying out the right to work check and follow the standards set out by NHS Employers

For any prospective employee from outside the EEA the Recruitment Manager will request a certificate of sponsorship, at the Trusts expense, providing the post meets the salary requirements and resident labour market test. The prospective employee will then be responsible for gaining the work permit. The details of all work permits must be recorded on ESR and monthly checks will be carried out by the Recruitment Team to monitor the expiry dates of the work permit. Employees will be informed when their Visa has 3 months left to run and the employee will be responsible for requesting an extension. Work Permits are not portable and so a work permit must be applied for by the Trust before an employee can start work.

For those working here under a Tier 4 visa, whilst completing a recognised training programme, the Trust will write to the educational establishment annually to confirm that the individual is meeting their educational targets and not working outside the restrictions applied to the visa.

For Croatian and Turkish candidates there are specific rules around their right to work in the UK and the Recruitment Manager will ensure that they consult the latest NHS guidelines.

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3.10.6 Identity Checks

Identity checks should be carried out prior to allowing any individual to commence any form of work within the Trust. Photographic evidence of identity must be provided in line with the requirements of the NHS Employers pre-employment checking standards and a copy of the evidence must be retained on the recruitment file (see section 3.10).

3.11 Unconditional Offer

Once the pre-employment checks are complete the Recruiting Manager will be notified and asked to confirm a start date. The Recruiting Manager should be aware that the employee will need to attend a Trust Induction and the aim is that this should happen on the first two days of employment.

Once a start date is confirmed the Recruitment Team will issue an unconditional offer letter and a contract.

3.12 Retention of Records

Once a start date has been confirmed the Recruitment Team will send an electronic copy of the recruitment file to the Recruiting Manager or the Medical Workforce Team for Medical Staff. This will form the basis of an individual's personal file and must be retained within the Department.

Recruiting Managers should send all interview notes and scoring sheets to the Recruitment team. These will be attached to the post and stored on TRAC, should the outcome of any recruitment exercise be questioned.

Unsuccessful applications are stored within the TRAC system for a period of thirteen months.

3.13 Monitoring

An annual audit of pre-employment checks will be carried out by the Recruitment Manager and this will be reported to the Workforce Committee for assurance and the Workforce Board to monitor the performance of the Recruitment Team.

Time to hire performance indicators will be implemented and these will be reported monthly, to Divisional Performance Boards and the Workforce Board.

3.14 Suspicion of Fraudulent Activity

In order for the Recruitment and Selection policy to be successful, there has to be an element of trust between the employer and the applicant.

All applicants must accurately disclose all aspects of their employment history, qualifications etc. Failure to disclose all relevant information could be deemed as fraudulent activity, contrary to the Fraud Act 2006. Further advice can be obtained from the Trust's Counter Fraud Specialist.

Any suspicion of fraudulent activity will be referred to the Trust's Counter Fraud Specialist for investigation, in accordance with the Trust's Counter Fraud and Corruption Policy.

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4 ATTACHMENTS	4 ATTACHMENTS	
Appendix Number	Title	
1	Guidelines for Writing a Job Description	
2	Guidelines for writing a Person Specification	
3	Interview Guidance	
4	Equality Impact Assessment Form	

5 ELECTRONIC AND MANUAL RECORDING OF INFORMATION
Electronic Database for Procedural Documents
Held by Policy Co-ordinators/Archive Office

6 LOCATIONS THIS DOCUMENT ISSUED TO		
Copy No Location Date Issued		
1	Intranet	26/05/2015
2	Wards, Departments and Service	26/05/2015

7 OTHER RELEVANT/ASSOCIATED DOCUMENTS			
Unique Identifier	Title and web links from the document library		
	AfC Job Evaluation		
	http://blackpoolhr3.multi2.sitekit.net/hr-advice/afc-job-		
	<u>evaluation.htm</u>		
	Vacancies		
	http://jobs.bfwhospitals.nhs.uk/		
	Web Based Vacancy System		
	http://bfwnet/departments/hr/wbv/new_vacancy.asp		
CORP/GUID/070	The Role Of Occupational Health In Determining Fitness For		
	Employment of Internal Recruited /Transferred Candidates		
	http://fcsharepoint/trustdocuments/Documents/CORP-GUID-		
0000/00/1/04	070.docx		
CORP/POL/194	New Starter Health Screening		
	http://fcsharepoint/trustdocuments/Documents/CORP-POL-		
0000/001/000	194.docx		
CORP/POL/202	Criminal Records Bureau Disclosures		
	http://fcsharepoint/trustdocuments/Documents/CORP-POL-202.doc		
CORP/POL/206	Equality and Diversity		
CONF/FOL/200	http://fcsharepoint/trustdocuments/Documents/CORP-POL-		
	206.docx		
CORP/PROC/017	Checking Professional Registrations of all Healthcare		
	Professionals		
	http://fcsharepoint/trustdocuments/Documents/CORP-PROC-		
	017.docx		
CORP/PROC/157	Powergate Web Requisitioning		
	http://fcsharepoint/trustdocuments/Documents/CORP-PROC-		
	<u>157.docx</u>		
CORP/PROC/482	Equality Analysis		
	http://fcsharepoint/trustdocuments/Documents/CORP-PROC-		
	482.doc		

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7 OTHER RELEVANT/ASSOCIATED DOCUMENTS		
Unique Identifier	Title and web links from the document library	
CORP/STRAT/001	Equality, Diversity and Human Rights Strategy	
	http://fcsharepoint/trustdocuments/Documents/CORP-STRAT-	
	001.doc	

8 SUPPORTING REFERENCES/EVIDENCE BASED DOCUMENTS References In Full Crown. (1974). Health and Safety at Work etc. Act 1974. Available:

http://www.legislation.gov.uk/ukpga/1974/37 . Last accessed 19/03/2015.

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9 CONSULTATION WITH STAFF AND PATIENTS		
Name	Designation	
	Human Resources Policy Forum	
	Joint Negotiating Consultative Committee (JNCC)	

10 DEFINITIONS/GLOSSARY OF TERMS		
BMJ	British Medical Journal	
CCT	Certificate of Completion of Training	
CV	Curriculum Vitae	
DBS	Disclosure and Barring Service	
EEA	European Economic Association	
EPP	Exposure Prone Procedures	
ESR	Electronic Staff Record	
GMC	General Medical Council	
HR & OD	Human Resources and Organisation Development	
HRBP	Human Resources Business Partner	
JD	Job Descriptions	
PS	Person Specification	
The Trust	Blackpool Teaching Hospitals NHS Foundation Trust	
TRAC	Application Management System	

11 AUTHOR/DIVISIONAL/DIRECTORATE MANAGER APPROVAL			
Issued By	Andrea Padgeon	Checked By	Paula Roles
Job Title	Medical Workforce Manager	Job Title	Deputy Director of Workforce and Organisational Development
Date	26/05/2015	Date	26/05/2015

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Appendix 1: Guidelines for Writing a Job Description

The Job Description is important so that the manager and employee/applicant know what is expected of the role and it forms a basis for measuring job performance. Without a job description a person cannot properly commit to, or be accountable for, a role.

When writing a job description many people start off with a list of around 20-130 tasks, this is actually more like an operational manual. Job descriptions should refer to any operational manuals, procedures or policies that need to be adhered to rather than include this detail in a job description. If you include this detail you will have to change it when the task detail changes, as it will often do. It is best to have approximately 8-15 points.

You must ensure that job descriptions do not contain any discriminatory aspects or any preferences in relation to gender, race, physical ability, religion, belief, sexual orientation or age.

Your completed job description should enable you to write your person specification. It might be helpful to group many individual tasks into main responsibility areas, such as those on the list below. You may have separate headings for different key responsibilities, e.g. Clinical, Managerial, or Training.

Not all points on this list will be applicable to all roles:

- Communicating (in relation to whom, what, how)
- Planning and organising (of what.)
- Managing information or general administration support (of what.)
- Monitoring and reporting (of what.)
- Responsibility of patient care
- Evaluating and decision making (of what.)
- Financial budgeting and control (of what.)
- Producing things (what.)
- Maintaining/repairing things (what.)
- Quality control (of what.)
- Health and safety (standard statement see below, some jobs will have additional, specific responsibilities for this)
- Using equipment and systems (what.)
- Creating and developing things (what.)
- Performance and development review
- (Standard statement, see below)

plus any responsibilities for other staff if applicable, typically:

 Managing/recruiting/sickness absence/disciplinary/personal development reviews/training

Senior roles will include more executive aspects:

 developing policy/duty of care and corporate responsibility/formulation of direction and strategy

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Appendix 1: Guidelines for Writing a Job Description

All job descriptions will also include the following standard statements:

The post-holder must comply with all Trust policies and procedures and attend all necessary mandatory training.

Disclosure and Barring Service (DBS) Check

This post is *(not)* subject to a *standard / enhanced* Disclosure and Barring Service (DBS) check.

*delete as applicable

Confidentiality

In the course of your duties you may acquire or have access to confidential information which must not be disclosed to any other person unless in the pursuit of your duties or with specific permission given on behalf of the Trust.

Data Protection

You must ensure that the confidentiality and security of all information that is dealt with in the course of performing your duties is done so in accordance with the requirements of the Date Protection Act 1998.

Health and Safety

You are reminded that, in accordance with the Health and Safety at Work Act 1974, and subsequent legislation, you have the duty to take reasonable care to avoid injury to yourself and others by your work activities, and are required to co-operate with the Trust in meeting statutory requirements.

Performance and Development Reviews

In the interest of your development you will be expected to take a positive role in your Performance and Development Review process

Infection control

You must ensure that all Trust Infection Control policies and procedures are adhered to at all times. All staff have a duty of care under the Health Care Act to prevent the spread of infection.

For all **posts with responsibilities for data handling** the following paragraph must be included

Within the NHS, good patient care is reliant on the availability of complete, accurate, relevant and timely data. The quality of information will limit the capability to make operational decisions about the way care is planned, managed and undertaken. Poor information quality leads to poor decision making and may put service users at risk. High quality information means better, safer patient care.

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Appendix 2: Guidelines for writing a Person Specification

A person specification is a list of criteria that should be:

Job Related

There should be a clear link between the criteria and the job description, since you are interested only in the person's ability to do the job.

Ability Based

The criteria must be expressed in terms that describe the abilities you are seeking.

Clearly Defined

It is important that everyone involved in the process has the same understanding of what they are looking for to fill the vacancy. The criteria should therefore be expressed in terms that allow for little or no scope in individual interpretation.

Measurable/Observable

The criteria must be described in terms of measureable and observable facts that cannot be distorted by personal feelings or prejudices.

Essential/Desirable Criteria

Some aspects of the job will be more important than others. The essential criteria are those which the role cannot operate without. It is preferable that a candidate also meets the desirable criteria; however it may be that the candidate is working towards these criteria or would have the opportunity to do so when in the role. It will be helpful to refer to the KSF outline and the competencies that are required at the Foundation Gateway and the Second Gateway when the person is expected to be fully competent in their role.

Agreed

Time must be made available for all panel members involved in the process to agree the criteria used. This process of agreement allows for differences in interpretation to be resolved.

Justifiable

You should ask yourself the question – 'If challenged how could I defend the use of each criterion?' Ask the question 'Is it required for the safe and effective performance of the job?' This serves as a final checking mechanism and helps to ensure that only those criteria needed are used.

Consistency Applied

Having identified the criteria to be used, they must remain unchanged throughout the process, and be applied equally by all panel members. If during the process it is found necessary to change any of the criteria, the exercise should be aborted and restarted.

What should NOT be included in a Person Specification?

- A requirement that candidates should be below/above a certain age
- A requirement for unnecessary qualifications
- A requirement relating to personal circumstances such as marital status, marriage plans, family plans

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These guidelines have been produced to give managers some assistance in conducting interviews.

The selection interview is often considered to be the most important and yet the most difficult part of the recruitment and selection process. Despite having its limitations in terms of ability to predict job performance, it can be a very effective selection method if the early stages of the process have been systematically followed.

Some of the main reasons why an interview can be an unreliable method of selection are as follows:

- Inadequate preparation by the interviewer
- Interviews of lack structure and conducted in an unsystematic way
- Candidates are not assessed against job requirements
- Interviewers jump to conclusions based on misleading first impressions

Preparing for an Interview

The following gives a useful summary of the main points to consider when preparing for a selection interview:

- Prepare an interview timetable
- Be aware of any requirements candidates may have around access to the venue or e.g. use of a sign-language interpreter (HR will highlight this to you)
- Ensure that application forms, job descriptions, person specification, interview assessment forms and all other relevant documents are available for the interview (HR will provide necessary documentation)
- Review relevant terms and conditions of service so that panel members are aware of all the information a candidate may wish to know
- Decide on the composition of the interview panel, this should include the shortlisting panel and should be 2 as a minimum and include the person to whom the applicant will report if they are successful. At least one member should have attended a Trust Recruitment and Selection Workshop.
- Meet with the other panel members PRIOR to interview to: a) allocate roles, e.g. Chairperson; b) plan and agree the structure of the interview; c) agree what questions should be asked and who should ask them: d) decide who will take notes or whether all panel members will take notes.
- Review PRIOR to interview, the applications of candidates attending to identify any areas for 'probing'

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- Make the necessary housekeeping arrangements
- Ensure the proper layout of the interview room
- Ensure that there are no interruptions during the interview e.g. by using an engaged sign on the door and diverting telephone calls

Conducting an Interview

Interview Structure

The structure needs to take into account the 2 main objectives of a selection interview, namely:

- To establish whether the candidate is suitable for the job
- To establish whether the job is right for the candidate

To meet these objectives, it is important that the interview is structured to give the opportunity or a rapport to be established between interviewer and candidate. It is also important to remember that whilst structure is essential, the interview should be flexible enough to accommodate the reactions of a candidate.

The structure of an interview should be based upon the 4 following 'phases':

- Welcome and introduction
- Gathering information
- Giving information
- Closing the interview

Welcome and Introduction

In a panel interview, the chairperson will be responsible for co-ordinating and controlling the interview and will therefore make the necessary introductions.

It is essential to put the candidate at ease (as much as possible) and to establish a rapport, which should encourage the candidate to talk. During the introduction it is important that:

- The candidate is greeted by name
- The interviewers are introduced
- The purpose of the interview is confirmed
- It is explained how the interview will be conducted, e.g. its format, at which stage the candidate can ask questions, whether the panel will be taking notes etc.

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Gathering Information

This will be the most substantial and important phase of the interview. The interviewer will be trying to obtain information, which indicates the extent to which the candidate meets job requirements. If it is a panel interview, the chairperson will be responsible for co-ordinating the questioning amongst panel members.

It is during this phase that the candidate will be trying to make a good impression and therefore a time when the interviewer needs to be most aware of what is/is not being said.

A number of set questions that are directly related to the person specification should be **pre-prepared** and broadly the same questions should be asked of **all** candidates. In addition, individual questions may be asked of each candidate arising from the details given in his/her application or from the results of psychometric tests.

Notes should be taken by the interviewer(s) during the interview, since they provide crucial reminders when assessing candidates after the interview. It is important, however, to retain a high level of eye contact with the candidate and demonstrate a keenness to listen; note taking should not be a distraction.

Under the Data Protection Act job applicants can request to see any information you hold on them – therefore, any notes you make on an applicant in an interview/at the shortlisting stage can potentially be seen by the applicant. Equally if you have made up no notes then you have no justification for your decision which would not stand up well in front of a tribunal.

Giving Information

During the interview it is useful to outline the essential elements of the job and emphasise any particular points that the candidate should give thought to. The job requirements should be honestly and accurately portrayed at interview e.g. the requirement to undertake unsocial hours.

It is also good practice to ask candidates if they have any questions about the job for which they have applied.

Closing the interview

During this final stage, the interviewer(s) should review all information obtained and ensure that all points have been covered. Further clarification of certain areas may be necessary. In a panel interview, the chairperson will take lead responsibility for this. It is important to close the interview by:

- Thanking the candidate for attending
- Informing him/her what will happen next, i.e. when a decision is likely to be made and how it will be communicated
- Stating that any offer of a job may be conditional on pre-employment checks

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The chairperson then holds the responsibility for ensuring that objective assessments are made and recorded for each candidate.

Style and techniques

Listening

The interviewer's prime function in an interview is to listen to what is said. A well-balanced interview should allow candidates to do up to 70% of the talking. The interviewer should suppress any tendency to "get his/her point across" since this may colour a candidate's response.

To listen effectively, the interviewer should:

- Remain open-minded right up until the end of the interview. There is a real danger that interviewers can make a decision as soon as the candidate walks through the door. In such cases, the interviewer places less importance on the objective job requirements of the post and judges the candidate in terms of other irrelevant criteria.
- Concentrate if an interviewer becomes pre-occupied with his/her own thoughts (perhaps as to the next question), lack of concentration may occur, which may in turn affect the answers that are given by the candidate.
- Use non-verbal communication e.g. to indicate understanding of what is being said by a candidate.
- Avoid interrupting
- Avoid stereotyping candidates

Body language

As an interviewer, you should be aware of the effects of a) the degree of eye contact between yourself and the candidate and b) your body position.

A high degree of eye contact is very important because it enables you to establish rapport and indicates that you are giving the candidate your full attention. You should be aware, however, of cultural differences, e.g. in some Asian cultures it is regarded as disrespectful to maintain eye contact with a person in authority.

If your body position is such that you are "slouching" the candidate may feel that you are disinterested. If on the other hand, you sit rigidly on the edge of your seat, this may indicate that you are nervous yourself, which could damage the confidence on both sides.

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Questioning

An interview should be conducted as a purposeful and structured conversation, enabling the candidate to reveal accurate and comprehensive factual information about him/herself. The interview can be controlled by asking appropriate questions based on the person specification, which will give the maximum amount of relevant information. This in turn will identify the degree to which a candidate matches the requirements of the job.

- Ensure you use clear and unambiguous questions.
- Remember to avoid using jargon or abbreviations, e.g. DOH unless you first explain to the candidate what it means.
- Candidates will judge the interviewer, the job and the organisation by the quality of questions asked. It is also a fact that the quality of an answer depends upon the quality of the question asked!
- If the candidate does not understand the question it is acceptable to rephrase or reword it.
- Initially use OPEN questions (see below)
- Follow with PROBING and LINKED questions to probe further and seek clarification (see below)
- Allow the candidate time to think and do not be afraid of pauses or silence

Interviewers need to be aware of different types of question:

OPEN QUESTIONS – which encourage the candidate to speak more freely and at greater length, e.g. commencing with what, why, when, where, which, how.

PROBING QUESTIONS – Whatever type of questions you have asked, never be afraid to seek a more detailed understanding. E.g. 'How do you mean?' 'Could you be a little more precise?'

LINKED QUESTIONS – which link answers with further questions and encourage the interview to flow more naturally, e.g. "and what happened next?"

CLOSED QUESTIONS – which invite a more exact answer, e.g. yes/no. These can be used to clarify/summarise but should be used with caution.

HYPOTHETICAL QUESTIONS – could also be used to test skill/competency, e.g. "What would you do if....?"; "How would you deal with a situation where...?"

AND THE ONES TO AVOID:

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LEADING QUESTIONS – the answer is influenced by the way in which the question is asked. This sort of question should be avoided, e.g. "You would be able to supervise staff wouldn't you?"

MULTIPLE QUESTIONS – which may confuse the candidate. These should also be avoided, e.g. "What did you think would be the outcome, why and what could you have done differently?"

Competency Based Questioning

This type of questioning can be effective in predicting future job performance as it asks the candidate to give examples of when they have demonstrated particular competencies in the past that are required for the post. For example if the person specification asks for leadership skills a suitable question may be: "Could you give me an example of when you have used leadership skills effectively?"

Don't ask	Do ask		
Have you ever used communication skills	Tell me about a time when you have used		
	communication skills effectively		
Does your past experience relate to the	How would you relate your past experience		
responsibilities of this job	to the responsibilities you would have in		
	this job		
Have you ever been required to	In what ways have you been required to		
demonstrate leadership	demonstrate leadership in the past		
Wouldn't it have been better just to admit	Given the opportunity, what would you		
you made a mistake	have done to rectify the situation		
Were you ever asked to make decisions	What kind of decisions did you regularly		
	make in this job		

Discrimination and Prejudice

No questions should be asked which would have the effect of unfairly or illegally discriminating in respect of race, colour, nationality, ethnic or national origin, gender, sexual orientation, marital status, disability, age or religion. Many complaints of discrimination during the selection process to Employment Tribunals centre on the interview and in particular the questions asked. You must familiarise yourself with the Trust Equality and Diversity policy and strategy.

It is essential that candidates are assessed on the basis of their ability to meet the job requirements and interviewers should not allow prejudice or bias to affect their judgement. Everyone is prejudiced or biased to some extent and it is important that you are able to recognise any biases you may hold and ensure that these do not affect your judgement of candidates, for example that older people are more reliable, or that blond people are less intelligent

Some examples of possible discriminatory questions that should **NOT** be used are:

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- If appointed, you would be the first woman to have held this job. The staff you would be managing are male and some may find it difficult to adjust to being managed by a woman. How would you deal with this?
- You have been married for a number of years, but don't have any children. Do you plan to have any in the near future?
- You will, of course, be the only black person in the department. Do you think this will cause you any problems?
- Will you frequently want to take long holidays to go back to India?
- You do, of course, have a different cultural background from many of the patients that you will be dealing with. Do you think that this will sometimes make it more difficult for you to understand some of their problems?
- How would you feel about managing a team who are all older than you?
- Don't you think you are a bit mature for this post?

Appendix 4: Equality Impact Assessment Form Department HR Service or Policy CORP/POL/532 Date Completed:

GROUPS TO BE CONSIDERED

Deprived communities, homeless, substance misusers, people who have a disability, learning disability, older people, children and families, young people, Lesbian Gay Bi-sexual or Transgender, minority ethnic communities, Gypsy/Roma/Travellers, women/men, parents, carers, staff, wider community, offenders.

EQUALITY PROTECTED CHARACTERISTICS TO BE CONSIDERED

Age, gender, disability, race, sexual orientation, gender identity (or reassignment), religion and belief, carers, Human Rights and social economic / deprivation.

QUESTION	RESPONSE		IMPACT		
402011011	Issue	Action	Positive	Negative	
What is the service, leaflet or policy	See Purpose			. 0	
development?					
What are its aims, who are the target					
audience? Does the service, leaflet or policy/	No				
development impact on community safety	NO				
Crime					
Community cohesion					
Is there any evidence that groups who	No				
should benefit do not? i.e. equal					
opportunity monitoring of service users					
and/or staff. If none/insufficient local or national data available consider what					
information you need.					
Does the service, leaflet or development/	No				
policy have a negative impact on any					
geographical or sub group of the					
population? How does the service, leaflet or policy/	No				
development promote equality and	NO				
diversity?					
Does the service, leaflet or policy/	No				
development explicitly include a					
commitment to equality and diversity and					
meeting needs? How does it demonstrate its impact?					
Does the Organisation or service	No				
workforce reflect the local population? Do					
we employ people from disadvantaged					
groups	M.				
Will the service, leaflet or policy/ development	No				
i. Improve economic social conditions					
in					
deprived areas					
ii. Use brown field sites					
iii. Improve public spaces including creation of green spaces?					
Does the service, leaflet or policy/	No				
development promote equity of lifelong					
learning?					
Does the service, leaflet or policy/	No				
development encourage healthy lifestyles and reduce risks to health?					
Does the service, leaflet or policy/	No				
development impact on transport?					
What are the implications of this?					
Does the service, leaflet or	No				
policy/development impact on housing, housing needs, homelessness, or a					
person's ability to remain at home?					
Are there any groups for whom this	No				
policy/ service/leaflet would have an					
impact? Is it an adverse/negative impact?					
Does it or could it (or is the perception that it could exclude disadvantaged or					
marginalised groups?					
Does the policy/development promote	No				
access to services and facilities for any					
group in particular?					

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Appendix 4: Equality	/ Impact Assessr	ment For	m				
	or No						
		ACTION					
Please identify if you are now Analysis	required to carry out a F	Full Equality	Yes	No	(Please appropri	delete ate)	as
Name of Author: Signature of Author:				Date Sig	jned:		
Name of Lead Person: Signature of Lead Person:				Date Sig	jned:		
_							
Name of Manager: Signature of Manager				Date Sig	jned:		